



Assignment – Business Development

Please read about the Experience Design Services <u>UX Consulting Services – Design Thinking Firm – UK, US,</u> <u>India (worxwide.com)</u> create the following:

- 1. Ideal Customer Profile
- 2. Designations to target and why?
- 3. Targeted Emailer to the designation
- 4. Share a list of 5 prospects we can target for our services. (Company, contact person, designation, and LinkedIn profile)
- 5. Name the tools available in the market for lead generation to find email IDs and mobile numbers.

Please do submit the assignment within 2 business days of your application.

